

BOARD REPORT

TO: Chair and Directors

SUBJECT: Electoral Area A: Golden Landfill Scalehouse Operator Contract Award

DESCRIPTION: Report from Ben Van Nostrand, General Manager, Environmental and

Utility Services, dated October 3, 2024. A report seeking Board authorization for awarding the Golden landfill scalehouse operator

contract.

RECOMMENDATION: THAT: the Board endorse the authorized signatories to enter into an

agreement, for the operation of the Golden landfill scalehouse, with Euroworld Corporation for a three-year term, including the two, one year options to renew, in the amount of \$473,500 plus applicable taxes and

annual CPI adjustments over the term of the agreement.

Corporate Vote Weighted Majority

SUMMARY:

The contract in place for the Golden landfill scalehouse operations expires on October 31, 2024. The purpose of this Board report is to outline the results of the procurement process and the associated recommendation to award three-year contract, plus two, one-year options to renew, to Euroworld Corporation.

BACKGROUND:

In the summer of 2024, in preparation for the expiry of the Golden landfill scalehouse operator contract (five-year agreement) the CSRD conducted a Request for Proposal procurement process, whereby bidders were required to submit proposals that outlined their experience, operations methodology and pricing for a three-year contract, plus two, one year options to renew.

The CSRD received two submissions and submissions were evaluated by the CSRD's Environmental Services department, guided by Pryce Advisory, the CSRD's procurement specialist. A summary of results and recommendations are attached to this report.

POLICY:

<u>Policy F-32</u>, the CSRD Procurement of Goods and Services Policy, states any agreement with a value greater than \$500,000 requires Board approval. Although the recommended value of the contract is less than \$500,000, staff anticipate that the CPI and contract extensions have the potential to put the agreement over the Policy threshold, hence the recommendation for Board approval.

FINANCIAL:

The recommended annual contract value, for the five-year term beginning November 1, 2024, to October 31, 2029, represents an approximate 22% decrease over the existing agreement, an excellent value to the CSRD. The value of the contract is accounted for in the Solid Waste (219) budget.

KEY ISSUES/CONCEPTS:

The procurement process for soliciting and evaluating bids, via a request for proposal process, allowed staff to consider not just price for service but value to the CSRD. Staff are confident that the successful proponents will provide the CSRD with the service required to deliver the effective and efficient operations at the Golden landfill scalehouse.

IMPLEMENTATION:

Based on the Board's endorsement of the recommendation contained in this report, staff will conduct meetings with the successful proponents to ensure that the requirements of the contract are clearly understood; and the contractor will be required to sign off confirming their understanding. Furthermore, a site meeting will be scheduled with the successful proponent's key personnel to review site safety and operational requirements of the Golden landfill.

COMMUNICATIONS:

All bidders will be informed of the results of the procurement process.

DESIRED OUTCOMES:

That the Board endorse the staff recommendation(s).

BOARD'S OPTIONS:

- 1. Endorse the Recommendation(s).
- 2. Deny the Recommendation(s).
- 3. Defer.
- 4. Any other action deemed appropriate by the Board.

Report Approval Details

Document Title:	2024-10-17_Board_EUS_Golden_Scalehouse_Contract_Award.docx
Attachments:	- Golden Refuse Disposal Site Evaluation Summary Final.pdf
Final Approval Date:	Oct 8, 2024

This report and all of its attachments were approved and signed as outlined below:

Jodi Pierce

Jennifer Sham

John MacLean