

May 30th 2022

To whom it may concern,

I have been operating Aquatech Marine in the Shuswap Area, specifically Blind Bay for over 12 yrs. While developing this business I have expanded our facility and services very rapidly. Aquatech currently employs up to 11 people locally and now operating year-round to meet the needs of our clientele. We started to provide a service to our tourism market by developing a storage component to the operation. We needed to be able to provide this important service to our tourist clientele for them to not worry about transporting their vessels seasonally. This service is very well received by its users and helps us build loyalty. It also allows us to meet the service standards our customers have grown to accustomed to. Booking the storage vessels for detailing and delivery in early spring has become a key part of our revenue projections for the coming season. This also allows us to retain our staff and hire more as needed. This service brings Aquatech revenue at a time of year when normally we have nothing. This program keeps our local staff employed and allows us to remain open all year round. This is a huge step forward for our operation and provides income for our employees and their families to maintain a good standard of living in the winter months.

The facility is completely self-contained and is not visible from public view. Before we store each vessel, the boat is serviced and shut down for the winter. All electrical systems are shut down and disconnected. All fuel is removed. Any vessels that exhibit environmental issues such as fuel or oil leaks or the hull is compromised in some way, are not accepted into the indoor storage program in order to mitigate environmental hazards. All clients are required to maintain insurance for each vessel and trailer in storage. We also provide additional liability coverage for the building owner, ourselves, and the clients. This documentation can be provided if required. All vessels are also prepped externally before storage. All algae and marine growth are removed before the vessels are stored. For the duration of the storage period the vessels are not accessed for any work whatsoever. There is no mechanical work of any kind being done at the storage facility. There are also no intentions to expand the facility commercially as we feel comfortable with the volume at this location. Our main shop facility located at 2432 Balmoral Road is the only location where these vessels are prepped for storage and also made ready for the following season.

If you have any other questions or concerns, please contact me and I will be more than happy to discuss this further.

Kind regards

James Smith – Owner

Aquatech Marine

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